



# 13<sup>TH</sup> BUILD ASIA 2017

## INTERNATIONAL EXHIBITION & CONFERENCE

**18-20 DECEMBER 2017**  
**KARACHI EXPO CENTRE, PAKISTAN**



### POST EVENT FACT SHEET

<b>EXHIBITION NAME</b>	13 <sup>th</sup> Build Asia 2017 Int'l Exhibition & Conference			
<b>PERIOD</b>	18-20 December, 2017	<b>TIMINGS</b>	10:00 AM ~ 7:00 PM	
<b>VENUE</b>	Karachi Expo Centre, Pakistan			
<b>STARTED YEAR</b>	2005			
<b>INAUGURATION</b>	<p><b><u>INTERNATIONAL EXHIBITION:</u></b></p> <p>13<sup>th</sup> Build Asia 2017 encompassing Stonefair Asia was inaugurated by Advisor CM, <b>Mr. Murtaza Baloch</b> on <b>December 18, 2017</b> and President - Ecommerce Gateway, <b>Dr. Khurshheed Nizam</b> were also present at the multiple Ribbon cutting ceremony.</p>			
<b>ABOUT BUILD ASIA</b>	<p><b>The Biggest Annual Housing &amp; Construction Industry Show of the region “Build Asia”</b> is an exquisite blend of Public-Private Partnership. The Event has been a phenomenal success, which has not only attracted sizeable investment in Pakistan but also been instrumental in portraying a positive image of Pakistan in the international community. Build Asia boasts of attracting the largest number of international and domestic trade visitors of <i>Housing, Construction, Furniture &amp; Interiors and Stone &amp; Marble products/services</i>.</p> <p>Build Asia aims to focus on the immense potential of the Housing and Construction Industry and displays latest global technological advancements in products, equipments, materials &amp; services. It provides an ideal opportunity to local entrepreneurs to interact with Overseas Exhibitors for joint ventures, transfer of technologies, agencies etc.</p> <p>Large number of Int'l participants showcases their products &amp; services at this magnificent platform every year.</p>			
<b>NO. OF BOOTH</b>	<b>SHELL SCHEME</b>	251	<b>BARE SPACE</b>	254
<b>NO. OF COMPANIES PARTICIPATED</b>	<b>FOREIGN</b>	158	<b>LOCAL</b>	80
<b>NO. OF PARTICIPATED COUNTRIES</b>	20			
<b>MAJOR COUNTRIES PARTICIPATED</b>	China, Japan, Germany, USA, Iran, UK, Turkey, UAE, Italy, Taiwan & Thailand			
<b>NO. OF VISITORS</b>	<b>FOREIGN</b>	100	<b>LOCAL</b>	48,672
<b>SUPPORTED BY</b>	<ul style="list-style-type: none"> <li>• Ministry of Housing and Works</li> <li>• Trade Development Authority of Pakistan</li> <li>• Board of Investment Govt. of Pakistan</li> <li>• Karachi Chamber of Commerce &amp; Industry (KCCI)</li> <li>• Pakistan Stone Development Company (PASDEC)</li> <li>• All Karachi Marble Industries Association (AKMIA)</li> <li>• Constructors Association of Pakistan (CAP)</li> <li>• OSMANI &amp; Company</li> </ul>			
<b>SPONSORED BY</b>	<ul style="list-style-type: none"> <li>• Engro Polymer &amp; Chemicals</li> <li>• Sika</li> <li>• APEX MACHINERY (PVT) LTD</li> <li>• Jaffrani Brothers</li> <li>• Global Technologies</li> </ul>			

	<ul style="list-style-type: none"> <li>• Abbas Steel Group</li> <li>• Orient Energy System (Pvt) Ltd</li> <li>• Greaves</li> <li>• United Gypsum</li> <li>• Pakistan Elevator</li> <li>• Street</li> <li>• Dynamic Equipment &amp; Control (Pvt) Ltd</li> <li>• SRC</li> <li>• Cellpor</li> <li>• Shuyang Sansot Trading Co Ltd</li> <li>• Chaudhary Enterprises</li> </ul>		
<p><b>MEDIA COVERAGE</b></p>	<ul style="list-style-type: none"> <li>• <b>Electronic Media Channels;</b> GEO News, ARY News, Samaa, Dawn News, Express News, PTV, Jaag TV, News One, Abb Takk, Metro News, Apna Channel, Waqt TV, Captial TV, Aaj TV, Duniya News, KTN, Sach TV, BOL TV</li> <li>• <b>Daily News Papers;</b> Daily DAWN, Daily JANG, The News, Business Recorder, Daily Times, Express Tribune, The Financial Daily, Qaumi Akhbar, The Nation, Financial Post, Nawa-i-Waqat, Jasarat, Pakistan Today, Jehane Pakistan Khabrain</li> <li>• <b>Frequency / Radio Media;</b> Radio Pakistan, FM 100, FM 107, FM 105 &amp; FM 101</li> </ul>		
<p><b>EXHIBITOR PROFILE</b></p>	<table border="0"> <tr> <td data-bbox="244 590 811 1829"> <ul style="list-style-type: none"> <li>• AAC Plants</li> <li>• Abrasive Tools</li> <li>• Adhesives</li> <li>• Aerial Work Platform</li> <li>• Aerosol</li> <li>• Aluminum Alloy</li> <li>• Aluminum Composite Panel</li> <li>• Bathroom Fittings &amp; Fixtures (Sanitary wares)</li> <li>• Asphalt Mixing Plant</li> <li>• Automatic Doors</li> <li>• Block Machinery &amp; Production Line</li> <li>• Bridge Cutting Machine</li> <li>• Cables</li> <li>• Carbide Cutting Blade</li> <li>• Cement</li> <li>• Ceramics</li> <li>• Chemicals</li> <li>• Coating</li> <li>• Cold Rooms</li> <li>• Cold Twisted Bars</li> <li>• Composite Wall Panels</li> <li>• Drilling &amp; Mining Equipment</li> <li>• Concrete Admixture</li> <li>• Concrete Batching Plant</li> <li>• Concrete Machinery</li> <li>• Concrete Mixer</li> <li>• Concrete Tile Machine</li> <li>• Construction Foams</li> <li>• Construction Machinery</li> <li>• Construction Vehicles</li> <li>• Contracting Services</li> <li>• Conveyor Belt</li> <li>• Core Drill Cranes (Truck, Hydraulic, Overhead, Rough Terrain)</li> <li>• Crete Plant</li> <li>• Deformed Bars</li> <li>• Diamond Cutting Tools</li> <li>• Diamond Profiling Tools</li> <li>• Diamond Stone Tools</li> <li>• Diamond Tools for Concrete</li> <li>• Diamond Wire Cutting Machine</li> </ul> </td> <td data-bbox="811 590 1396 1829"> <ul style="list-style-type: none"> <li>• Heavy Special Automobile</li> <li>• Heavy Truck</li> <li>• Highway Guardrail</li> <li>• Hoisting Machinery</li> <li>• Interior Decorative Materials</li> <li>• Laminate Flooring</li> <li>• LED Lighting</li> <li>• Lifts (Scissor, Telescopic Boom, Articulating Boom, Spider)</li> <li>• Logistic Machinery</li> <li>• Manhole Covers</li> <li>• Marble/Granite</li> <li>• MDF</li> <li>• MDPE Pipes &amp; 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	<ul style="list-style-type: none"> <li>• Diamond Polishing Tools</li> <li>• Doors &amp; Windows</li> <li>• Drill Bits</li> <li>• Drilling Tools</li> <li>• Drip Irrigation System</li> <li>• Earthmoving Machinery</li> <li>• Elevator guide rail</li> <li>• Elevators &amp; Escalators</li> <li>• Excavators</li> <li>• Faucet</li> <li>• Flexible Pipe &amp; Fittings</li> <li>• Furniture Machinery</li> <li>• Gangsaw Equipment</li> <li>• Generators</li> <li>• Gypsum Powder, Board &amp; Tile</li> <li>• Hand Tools</li> <li>• Hardware &amp; Tools</li> </ul>	<ul style="list-style-type: none"> <li>• Steel Sheets &amp; Bars</li> <li>• Steel Structure</li> <li>• Stone Crushing Plant</li> <li>• Stone Machinery</li> <li>• Stone Panel</li> <li>• Tent</li> <li>• UPVC &amp; Aluminum Windows &amp; Doors</li> <li>• UPVC Electrical Conduits</li> <li>• UPVC Pipes &amp; Fittings</li> <li>• Veneer</li> <li>• Wallpaper</li> <li>• Water Meter</li> <li>• Waterproofing coating</li> <li>• Welding Machines</li> <li>• Wheel Loaders</li> <li>• Wire Saw</li> <li>• Wood Veneers &amp; Wood Products</li> <li>• Woodworking machinery</li> </ul>
<b>OFFICIAL MEDIA PARTNERS</b>	<ul style="list-style-type: none"> <li>• Archi Times – World News of Architecture</li> <li>• Build Plus</li> <li>• The Engineer</li> <li>• Architecture Interiors</li> </ul>	
<b>GUESTS OF HONOR VISITED</b>	<ul style="list-style-type: none"> <li>• Syed Mustafa Kamal, Ex-Mayor, Karachi</li> <li>• Syed Nasir Hussain Shah, Minister, Transport &amp; Mass Transit</li> <li>• Mr. Guo Chunshui, Commercial Counselor of China in Karachi</li> <li>• Mr. Imran Anwar, CEO, Engro Polymer &amp; Chemical</li> <li>• Engr. I.A. Osmani, Senior Vice Chairman, Pakistan Engineering Council</li> <li>• Mr. Muhammad Arif Jeewa, Chairman, Association of Builders &amp; Developers</li> <li>• Mr. Zahid Maqsood Sheikh, CEO, Pakistan Stone Development Company</li> <li>• Mr. Khalid Firoz, CEO, Envicrete Limited</li> <li>• Mr. Mohsin Sheikhan, Ex-Chairman, Association of Builders &amp; Developers</li> <li>• Brig Rahimuddin Ahmad Faruqi, Director Logistic Headquarter, Frontier Works Organization (FWO)</li> <li>• Dr Masood Ahmed, Chairman, Sindh Board of Technical Education</li> <li>• Mr. Abdur Rahim Sheikh, Director General (Regional Office) Sindh, NAVTTC GVT OF PAK</li> <li>• Mr. Muhammad Haroon Siddiqui, Director, Sinaco Engineers Pvt Ltd</li> <li>• Ms. Waheedo Mahesar, Director, Szabist zabtech itv</li> </ul>	
<b>CONFERENCE</b>	<p><b>13th International Conference on Construction Industry – ICCI CPEC: Opportunities for the Construction Industry</b></p> <p><b>Chief Guest</b>  <b>Mr. Guo Chunshui</b>  Commercial Counselor of China in Karachi</p> <p><b>Speakers</b></p> <p><b>Mr. Imran Anwer</b>  CEO/President, Engro Polymer &amp; Chemicals Ltd</p> <p><b>Engr. I.A. Osmani</b>  Senior Vice Chairman, Pakistan Engineering Council</p> <p><b>Brig Rahimuddin Ahmad Faruqi</b>  Director Logistic Headquarter, Frontier Works Organization</p> <p><b>Mr. Muhammad Arif Jeewa</b>  Chairman, Association of Builders &amp; Developers</p> <p><b>Mr. Zahid Maqsood Sheikh</b>  CEO, Pakistan Stone Development Company</p>	

<p><b>SUGGESTIONS FOR FOREIGN COMPANIES</b></p>	<p><b>14<sup>th</sup> Build Asia 2018</b> will be an opportunity to promote your company's brand and introduce it in largely untapped market of Pakistan.</p> <p>Ecommerce Gateway offers following <b>Special incentives</b> for its valued <b>Foreign Trade Visitors</b> on <b>complimentary basis</b>:</p> <ul style="list-style-type: none"> <li>• Official invitation letter for visa facilitation</li> <li>• VIP protocol at Karachi International Airport</li> <li>• Printing of Single Qtr. Col. B&amp;W Ad (60mm x 45mm) in the next edition of <i>Jamal's Yellow Pages of Pakistan</i> (worth US\$500)</li> <li>• One latest edition of B2B CD ROM version of <i>Jamal's Yellow Pages of Pakistan</i> (worth US\$100) (<a href="http://www.jamals.com">www.jamals.com</a>)</li> </ul>
<p><b>NEXT YEAR EVENT'S DATE</b></p>	<p align="center"><b>14<sup>th</sup> Build Asia 2018 Int'l Exhibition &amp; Conference</b>  <i>"Biggest Annual Housing &amp; Construction Industry Show"</i>  <b>incorporating: CPEC Construction Expo, Stonefair Asia and Wood &amp; Furniture Asia</b>  <b><u>15- 17 December, 2018 @ Karachi Expo Centre, Pakistan</u></b></p>
<p><b>TARIFF OF STALLS</b></p>	<p><b><u>Rate of Shell Scheme Stalls</u></b></p> <ul style="list-style-type: none"> <li>▪ <b>Min 9 sqm</b> (3mx3m) space <b>US\$300 per sqm*</b>.</li> </ul> <p>Includes: One Octonorm stand, one information counter, two chairs, 3 spotlights 100 watts (each), company's name on fascia, carpeting, 1 power socket -single phase 220 volts (50Hz), 5 amp.</p> <p><b><u>Rate of Bare Space Stalls</u></b></p> <ul style="list-style-type: none"> <li>▪ <b>Min 18 sqm</b> (6mx3m) space <b>US\$250 per sqm*</b>.</li> </ul> <p>Includes: Space plus 1 power socket, single-phase 220 volts (50 Hz) 5amp only. Exhibitors are required to build their own stands through the official stand contractors or their own contractors.</p> <p><b><u>Rate of Outdoor Exhibit Space</u></b></p> <ul style="list-style-type: none"> <li>▪ <b>Min 80 sqm</b> space <b>US\$150 per sqm*</b>.</li> </ul> <p>Includes: Space plus 1 power socket, single-phase 220 volts (50 Hz) 5amp only. Exhibitors are required to build their own stands through the official stand contractors or their own contractors.</p> <p>* 13% Taxes are applicable on all prices.</p>